



PROPERTY MANAGEMENT TRENDS AND ISSUES

A CONTINUING EDUCATION COURSE FOR LANDLORDS, INVESTORS AND REAL ESTATE AGENTS

COURSE OVERVIEW

Property management has become an incredibly complicated business that is fraught with financial risk and legal liability... especially real estate licensees.

This 2 Hour Continuing Education course provides a concise overview of recent trends and regulations that every landlord must be aware of. The course dives into critical trouble-areas such as security deposit disposition, pest control, crime and drug-free housing, fair housing and recent CO/CREC regulations that affect the industry.

The course also outlines essential elements of the rental app and lease agreement to ensure that both the renter and landlord comply with CO real estate regulations, and that both are protected in the eyes of the court.

TOPICS COVERED

- Review of critical DO's and DON'Ts in property management
- Recent area rental statistics
- Common tricks used by renters... AND owners
- Security deposit accounting and disposition
- Fair Housing
- Dealing with foreclosures and personal bankruptcy
- Pest and bedbug control issues
- Tenant selection criteria and posting
- Dealing with lease violations
- HOA docs and relations

INSTRUCTOR BIO



Scott Lukes – President, Echo Summit Property Management

Mr. Lukes is the founder of Echo Summit, one of Colorado's largest property management companies. In the recent past, Mr. Lukes held executive positions in high-tech companies while living in Silicon Valley and Denver. After investing heavily in residential real estate, he decided to invest in creating technologies and systems for managing properties that increased quality and efficiency. He received his BS, summa cum laude, in electrical engineering from Colorado State University.